Since joining the Kalmar Nyckel Foundation as Executive Director in May, I remain impressed by the spirit of this organization: it pulsates with an extensive, progressive educational program and exciting nautical adventures. I am continually inspired by the professionalism and enthusiasm of our staff, all of whom invigorate and help guide our enduring mission.

Our commitment to education is evidenced in all that we do. From our ship and shipyard programs, to curriculum units taught in the classroom, to continual training of our volunteer crew, we are education. Our work could not be accomplished without the dedication and commitment of our gifted Director of Education, Sam Heed, and Education Coordinator, Bill “Hutch” Hutchinson.

We also rely on the commitment of over 300 talented, trained, and diligent volunteer crew members. They contributed 40,523 hours, equal to 20 full-time paid staff. *Kalmar Nyckel* could not sail without their arduous work and tremendous dedication. When the ship was underway, she journeyed 3,062 miles to 9 ports. At all times, she was under the dedicated command of seasoned officers, led by Captain Lauren Morgens and Port/Relief Captain Sharon Litcofsky.

At all levels, the *Kalmar Nyckel* experience fundamentally enriches thousands of lives through our education program and within our unique community. I am committed to growing our educational programs and helping to promote skill training for the crew. I will continue to strengthen our operations as well as help bring fresh visions to our ongoing Kalmar Nyckel Foundation mission.

None of our successes this year would have been possible without the generous financial contributions and dedicated commitment of our board, individuals, and foundations that have given to us so benevolently. More than $75,000 in funding came to us from new sources to support our education programs including ING DIRECT, Chichester DuPont Foundation, and the The National Society of The Colonial Dames of America In The State of Delaware.

We are also extremely grateful for the continued support of the Delaware General Assembly and the Riverfront Development Corporation, without whose contributions the ship could not sail and our public educational tours and workshops could not be conducted.

As we look to the future, we have initiated an effort to reconstruct the shipyard structures to showcase our education program and house a new facility for ship maintenance. We are working with the State of Delaware and the City of Wilmington with the goal of having a new building constructed by Summer 2013, in time to celebrate the 375th Anniversary of *Kalmar Nyckel’s* landing and the founding of Delaware.

On behalf of the KNF Trustees, our extraordinary volunteers, and our dedicated crew and staff, I thank you enthusiastically for your support over the years, and we hope you will enjoy sailing into our exciting future along with us.
The 2010 Lecture series truly lived up to its theme, “Keeping Delaware’s History Alive.” It began with Charles H. Fithian, Curator of Archaeology, Delaware Division of Historical and Cultural Affairs. He delivered “The World of Jack Nastyface: The Archaeology of His Majesty’s Sloop DeBraak.” HMS DeBraak was a British man-of-war famed for a legendary $500 million in Spanish treasure. In 1798 she sank in a storm off Cape Henlopen. Her spectacular stories continue with fascinating legal battles over rights to the shipwrecked cache.

“Wilmington’s Waterfront,” was the second lecture, presented by the celebrated naturalist and conservationist Sally O’Byrne, co-author of Images of America: Wilmington’s Waterfront. Her pictorial tour of Wilmington’s waterfront life revealed how, since March 1638, the waterfront has defined the city’s location and continues to shape its development.

The signature lecture was “Thinking Chronologically: Keeping Delaware’s History Alive in the Classroom,” by Kim Statham and Dusty Shockley, from Delaware’s Department of Education (DOE). They presented a celebration and discussion of the DOE’s innovative and imaginative new Model Social Studies Curriculum Unit, entitled “Thinking Chronologically.” Their premise that “Facts are Your Friends” and “Dates Matter” has become a vital part of the Foundation’s exciting cultural literacy program.

The Kalmar Nyckel Foundation’s informative and popular lecture series epitomizes our commitment to preserve diligently and present creatively the contemporary relevance of Delaware’s unique, multifaceted history.
Sailing Kalmar Nyckel Into the Classroom

Thanks to the Foundation’s ongoing partnership with Delaware’s Department of Education (DOE), the Kalmar Nyckel story is being taught in classrooms throughout the state.

Thinking Chronologically

A number of school districts officially adopted our first Social Studies Unit, entitled “Thinking Chronologically,” and at least 140 4th Grade classes are presently using the Unit.

This unit focuses on the historic transatlantic voyages of the Kalmar Nyckel, the life of Peter Minuit, first Governor of New Sweden and a founding father of Delaware, and the colonial history of 17th-century Delaware. To read the Unit itself, visit www.kalmarnyckel.org/docs/ThinkingChronologicallyV20100804.pdf

The Foundation’s second education program under development is a Model Social Studies Unit for Grades 4-5, targeting the Economics Standard for International Trade and is called “Thinking Economically.” Thanks to a grant from ING DIRECT, Sam Heed has been developing the Unit with DOE since the summer. The unit is scheduled to be launched in early 2011.

Expedition Cards

Designed as a giveaway enrichment item for teachers and students, the Expedition Cards have been built with a generous grant from the Chichester duPont Foundation. The Expedition Cards provide teachers and students with information from primary source materials to tell the story of 1638 and the first permanent European settlement in the Delaware Valley. The cards support the implementation of our “Thinking Chronologically” Model Curriculum Unit. Organized into three “sets”—“Leaders,” “Locations,” and “Ship” elements—the cards reinforce many of the lessons we teach in our shipboard and shipyard programs. They also present fascinating information about the founding of Delaware in a digestible format that will help stimulate imagination in classrooms throughout Delaware.

Educating our Children

King Neptune Gala

The Wilmington Riverfront was alive on Saturday evening June 26th for the 4th annual King Neptune Gala. This festive celebration honored Governor Jack Markell, recognizing his strong commitment to education and economic development.

A reception at Dravo Plaza alongside Kalmar Nyckel kicked off the evening, followed by an elegant dinner at the Chase Center on the Riverfront. Tatiana Copeland, the ship’s godmother, presented the King Neptune award to Governor Markell. The three prior King Neptune honorees, Richard Julian, Governor Russell Peterson and Senator Thomas Carper, all joined in the celebration as well.
2010 was a challenging and eventful year for the Nyckel. A mid-July trip to the Chesapeake coincided with one of the hottest summers in recent memory. With temperatures often exceeding 100 degrees during the trip, and a major jellyfish event in Yorktown, VA, preventing swim call, the crew nevertheless persevered in delivering our public programming at their usual level of excellence. Our sailmaker began sewing a new forecourse, the first of a long-awaited suit of replacements for our original sails, which, along with the ship, turned 13 this season. In spite of maritime superstitions, our 13th season saw a number of positive developments, including the launch of a major effort to rewrite the Volunteer Crew Training Manual, the strengthening of an ongoing research partnership with the Vasa Museum in Stockholm, Sweden, and a starring role in a National Geographic television documentary about a recently discovered 17th-century Dutch shipwreck. While we are excited about our involvement in an increasing number of such special projects, we continue to focus on our core tasks of education and public outreach as we move into a new fiscal year.

John Marcone is a valuable asset to the Foundation not just for the number of hours that he contributes, but also for the wide range of skills that he regularly donates. He is an experienced rigger and plays a role in up- and down-rigging the ship each year, but also volunteers to cook lunch. He serves as a mentor during crew training, but also does advanced photo editing. He is highly trained in advanced emergency response skills including first responder, fire suppression, hazmat response, and confined space rescue. He loves caulking the deck so much that he has been known to donate weeks of his time to swinging a mallet. He is one of few volunteer crew members who has qualified to serve as second mate, both inshore and off-shore. Marcone has contributed more than 5000 hours to the Kalmar Nyckel Foundation since joining the crew in 2001.

Volunteer of the Year: John Marcone

From the Captains

2010 was a challenging and eventful year for the Nyckel. A mid-July trip to the Chesapeake coincided with one of the hottest summers in recent memory. With temperatures often exceeding 100 degrees during the trip, and a major jellyfish event in Yorktown, VA, preventing swim call, the crew nevertheless persevered in delivering our public programming at their usual level of excellence. Our sailmaker began sewing a new forecourse, the first of a long-awaited suit of replacements for our original sails, which, along with the ship, turned 13 this season. In spite of maritime superstitions, our 13th season saw a number of positive developments, including the launch of a major effort to rewrite the Volunteer Crew Training Manual, the strengthening of an ongoing research partnership with the Vasa Museum in Stockholm, Sweden, and a starring role in a National Geographic television documentary about a recently discovered 17th-century Dutch shipwreck. While we are excited about our involvement in an increasing number of such special projects, we continue to focus on our core tasks of education and public outreach as we move into a new fiscal year.

From the Crew

Being a crew member has been both an exceptional and unique experience. I’ve been able to participate in voyages and short trips that total about 900 logged hours and approximately 2,000 miles. I’ve been able to meet and talk with people from all over the world and from various backgrounds. I’ve been able to explore my own desire to be a teacher by participating in educational programs for both school groups and the public. My time on board Kalmar Nyckel has helped me explore my choices for the future, while at the same time teaching about the past.

-Conner Maurer, volunteer sailing crew, 18 years old

The Kalmar Nyckel Foundation successfully completed fiscal year 2010 with a much stronger balance sheet and generated a $28,100 profit on $1.6 million total operating revenue as shown below. Of particular importance is the 40,523 hours of volunteer support valued at $844,906 to maintain and operate the ship. We could not financially survive and deliver our program without this generosity.

Accomplishments included substantial new funding for our education program, great support from our board members and other individual donors, and a solid continued commitment by the State of Delaware.

The Kalmar Nyckel Foundation is a non-profit, 501(c)(3) corporation. Audited financial statements and IRS form 990 are available upon request.

### Assets

<table>
<thead>
<tr>
<th>Current Assets</th>
<th>Total Liabilities and Net Assets</th>
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<tbody>
<tr>
<td>Cash and equivalents</td>
<td>75,880</td>
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<tr>
<td>Grants and donations receivable</td>
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<td>Accounts receivable</td>
<td>15,384</td>
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<td>Inventory and pre-paid expense</td>
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<td>Other Funds</td>
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<td>Endowment</td>
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<td>Unrestricted investment funds</td>
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<td>Restricted investment funds</td>
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<tr>
<td>Contributed Rent Receivable</td>
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<td>Fixed Assets</td>
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<tr>
<td>Ship</td>
<td>5,659,082</td>
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<td>Other properties</td>
<td>1,093,851</td>
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<td>Museum</td>
<td>101,450</td>
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<tr>
<td>Less: accumulated depreciation</td>
<td>(2,931,326)</td>
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<td><strong>TOTAL ASSETS</strong></td>
<td><strong>$4,261,126</strong></td>
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### Liabilities and Equity

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<thead>
<tr>
<th>Current Liabilities</th>
<th>Contributed Rent Payable</th>
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<td>Accounts payable</td>
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<td>Accrued expenses</td>
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<td>Deferred revenue</td>
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<td><strong>Contributed Rent Payable</strong></td>
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<td>Long Term Debt</td>
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<td>Bank note payable</td>
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<td>Mortgage payable</td>
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<td><strong>Net Assets</strong></td>
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<td>Permanently restricted</td>
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### Operating Income

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<tr>
<th>Contributions</th>
<th>Program Revenue</th>
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<tr>
<td>State of Delaware grants</td>
<td>129,275</td>
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<td>Major individual gifts</td>
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<td>Annual appeal/board gifts</td>
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<td>Corporate/foundation gifts</td>
<td>104,500</td>
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<td>In-kind gifts</td>
<td>28,379</td>
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<td>Membership</td>
<td>5,772</td>
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<td>Fundraising events (net of costs)</td>
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<td><strong>Program Revenue</strong></td>
<td><strong>$225,281</strong></td>
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<tr>
<td>Ship related</td>
<td>167,324</td>
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<td>Education fees</td>
<td>53,772</td>
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<td>Gift shop sales (net of costs)</td>
<td>4,185</td>
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### Operating Profit

<table>
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<tr>
<th>Total funds</th>
<th>Total less non-cash items</th>
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</thead>
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<tr>
<td>(228,244)</td>
<td>28,094</td>
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</table>

### Functional Expenses

<table>
<thead>
<tr>
<th>Ship Operations</th>
<th>Education</th>
</tr>
</thead>
<tbody>
<tr>
<td>213,948</td>
<td>253,481</td>
</tr>
<tr>
<td>Administration/Development</td>
<td>Occupancy and other</td>
</tr>
<tr>
<td>173,464</td>
<td>35,282</td>
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<tr>
<td>Depreciation</td>
<td>Value of volunteer ship support</td>
</tr>
<tr>
<td>223,838</td>
<td>844,906</td>
</tr>
<tr>
<td>Value of imputed shipyard rent-Wilmington</td>
<td>$1,121,244</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>$1,797,419</strong></td>
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</tbody>
</table>

### 2010 Staff

Catherine Parsells  
**Executive Director**  
Jacqueline Searles  
**Executive Assistant & Office Manager**  
Samuel Heed  
**Senior Historian & Director of Education**  
William Hutchison  
**Education Coordinator**  
Lauren Morgens  
**Captain**  
Sharon Litcofsky  
**Port Captain & Relief Captain**  
James McClurg  
**First Mate**  
Luke Snyder  
**Engineer**
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Furnier Foundation
Preferred Electronics
Wendys Restaurant
WESLAR Construction Services Inc.
Wootten, Inc.
Yukan Foundation
Total Contributors: 412
This list represents contributions made between November 2009 and October 2010.

The Kalmar Nyckel Foundation could not operate without your generosity. We make every effort to recognize each contributor. If your name has been omitted, please accept our apology and contact the foundation office at (302) 429-7447 or info@kalmarNyckel.org.
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Eric Andersen
Janet Anderson
Ruth Aschmann
Mary Asher
Jack Asher
Roger Ayscough
Charles Barone
Jason Begany
John Berl
Douglas Blair
Michael Bliss
Debra Boerke
Carin Boone
William Boston
Anthony Bosworth
Gary Bowen
Robert Bradish
Margaret Brenner
Richard Breuer
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David Dawson
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Megan DeSousa
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Tanya Dianegara
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Adrienne Doucette
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Wayne Eiler
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Max Holdsworth
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Richard Huffman
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M. Hutchinson
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Anne Jennings
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Dale Johnson
Brion Johnson
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Bodegraven
Amy Jo Jolly-Van
Bodegraven
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Thomas McNamara
Joshua Medcalf
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Zackary Nesbitt
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Paula Olson
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Kathryn Pearlstine
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P. Reed
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Francis Richardson
Andrew Riggis
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Shelia Romine
James Romine
Nyssa Romine
Andrew Romine
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Ruth Runkle
Edison Rush
Adam Rutenberg
Rosemary Ryan
Leslie Sabas
John Sampson
Andrew Sanborn
Matthew Sanbro
Gwendolyn Sciuoci
James Scarborough
Timothy Searl
Jacqueline Searles
Nigel Veater
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Geoffrey Weyer
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Lara Whitmore
George Widger
Daryl Wiest
Larry Willoughby
Douglas Wilson
Joshua Wilson Shatto
Amanda Wise
Elizabeth Wolfe
Donna Zimmerman
Rebecca Zoshak

2010 Volunteer Statistics
Total Volunteers
254
Volunteers with 40+ Hours
212
Total Volunteer Hours
40,523
Total Value of Labor
$844,904
Full-time Equivalent
20 employees
Nautical Miles Sailed
3,062
New Sailing Crew Trained
56
Visitors Hosted
13,345
Students Taught
2,800